

this could be the start



2018 Annual Report



Big Brothers Big Sisters
of Clarington



Big Brothers Big Sisters of Clarington 2018 Annual Report

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Our Mission

Big Brothers Big Sisters of Clarington is committed to helping children and youth develop into self-confident, emotionally strong, and socially responsible adults by providing the highest quality volunteer based mentoring programs.

Our Vision

Every child in Clarington who needs a mentor, has a mentor.



A Message from the Board Chair

The most effective way to do it, is to do it.

- Amelia Earhart

2018 was another year of success for Big Brothers Big Sisters of Clarington. There are over 500 children in our community that benefit from your efforts, your contribution and your commitment.

I am very proud to be associated with this impressive team comprised of staff, volunteers, sponsors and Board Members that make Big Brothers Big Sisters of Clarington such a success. The diligence and generosity of these people make it possible to provide so many children in our community with a mentor, a support system and a positive influence. We live in a wonderful community, and Big Brothers Big Sisters of Clarington plays a vital, essential role. As a Board Member it is our responsibility to continue to uphold our commitments to our youth and we are planning an ambitious future, with a goal to increase the number of children served. Initiatives such as the Monthly Giving Campaign, comprehensive recognition programs, stakeholder outreach initiatives and by addressing our physical space needs and working to elevate our financial ceiling, we are off to a commendable start.

On behalf of the entire organization, I wish to especially thank our outgoing Chair, Brenda Calhoun, who stepped into the role at a precarious time in our history, and our outgoing Board member, Gayle Willoughby. These ladies gave their time and organizational expertise, changing the organization forever. A special thank you to our Executive Director, Darlene Brown and her incredible staff, who are the glue that holds this organization together. Finally, a big welcome to our new 2019 Board Members and thanks to our veteran Board Members, who volunteer their time, open doors and will guide Big Brothers Big Sisters of Clarington in a quest to START SOMETHING BIG!

Start Something

BIG today



A Message from The Executive Director

It is with great pleasure that we present Big Brothers Big Sisters of Clarington’s 2018 Annual Report.

2018 marked yet another year of success for Big Brothers Big Sisters of Clarington as our growth plan was put into action and many of our strategic goals were realized. I would like to thank all of our supporters who joined us on our exciting journey this past year. So many people played an important role in our success, and we are grateful for each and every one of you who have made a contribution.

Our continued success is due to a united team effort consisting of dedicated staff, the volunteer mentors who step up and help make mentoring a reality for the children of our community, our passionate board members and our donors who contribute financially to ensure we are able to continue to provide safe and effective programs within our community. Each and every one of you has played an invaluable role in bringing us to this moment where we continue to look toward the future; a future where every child in Clarington who needs a mentor, has a mentor.

In closing, I would like to take this opportunity to welcome all of our new supporters who started their journey as valued members of the Big Brothers Big Sisters team. I am confident that you will find your time with us a valuable and rewarding experience. Please know that your involvement within our agency is just the START of SOMETHING BIG for the children and families of our community. I look forward to your continued involvement, as we move forward together throughout 2019 and beyond.

Darlene Brown, Executive Director

“Alone we can do so little, together we can do so much” Hellen Keller

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Program Highlights & Achievements

Traditional Program & Couples Match

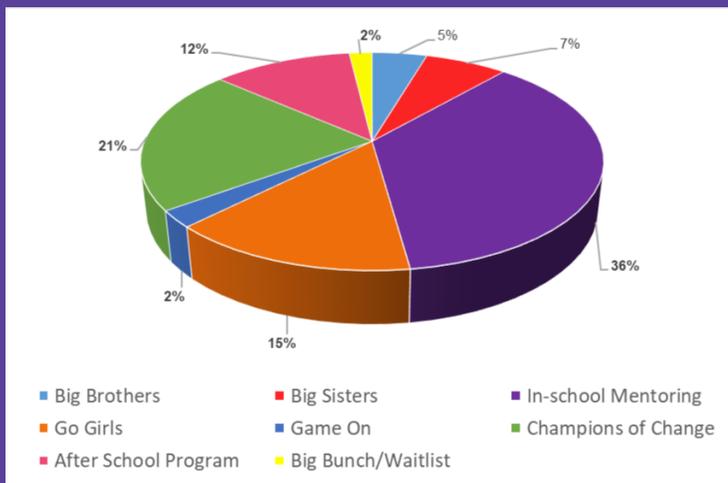
Our Bigs are doing BIG things with their Littles when they get together every week. Children who spend time with a mentor gain confidence, acquire new skills and competencies and learn the importance of showing care for others.

Mentors experience a sense of discovery and enjoyment as they experience the world through a child's eyes. **In 2018, we had 63 wonderful adult volunteers making a BIG difference to 60 children in the community.**

In-School Mentoring Program

An hour a week is all it takes to make a huge difference in a child's life, and over the last year we have had **42 adult, high school and college student in-school mentors spending quality time with 191 school aged children.** Our in-school mentors get the chance to feel like a kid again as they meet with their mentee to play games or sports, bake something, or use the computer. It is time well spent building a child's confidence, sharing a laugh and learning something new.

Children being served by program:



Go Girls! and Game On!

Go Girls! Healthy Bodies, Healthy Minds and Game On! Eat Smart, Play Smart, Live Smart are group based mentoring programs run by volunteer mentors.

Through non-traditional physical activity, Go Girls! is designed to provide girls aged 12-14 with the information and support they need to make informed choices about healthy, active living.

Through non-traditional physical activity and healthy eating support, boys aged 12-14 who participate in Game On! learn to make informed choices about a range of healthy lifestyle practices.

In 2018, Go Girls! was run by 9 mentors serving 77 girls. Game On! was run by 2 adult mentors serving 13 boys. Thank you to Canadian Tire Jumpstart Foundation for making these programs possible!



Champions of Change Summer Camp 2018

Last summer 109 different children from across the community joined us for some fun in the sun at our Champions of Change summer program, filling 216 camp spaces. This 7-week program provided our campers, aged 6-8 and 9-13, with a variety of exciting activities, games and outings all based around a weekly theme. From cooking up a storm and playing a game of adaptive basketball to spending the day at Cobourg Beach, our campers were challenged physically, socially and cognitively as good character development and leadership skills were encouraged daily. Through weekly guest speakers, a variety of workshops and many fun activities, our campers learned the importance of giving back to others in their neighbourhoods and communities.

Thank you to the ESDC Summer Jobs Program and the Rotary Club of Bowmanville for supporting this very successful summer experience.



After School Program 2018

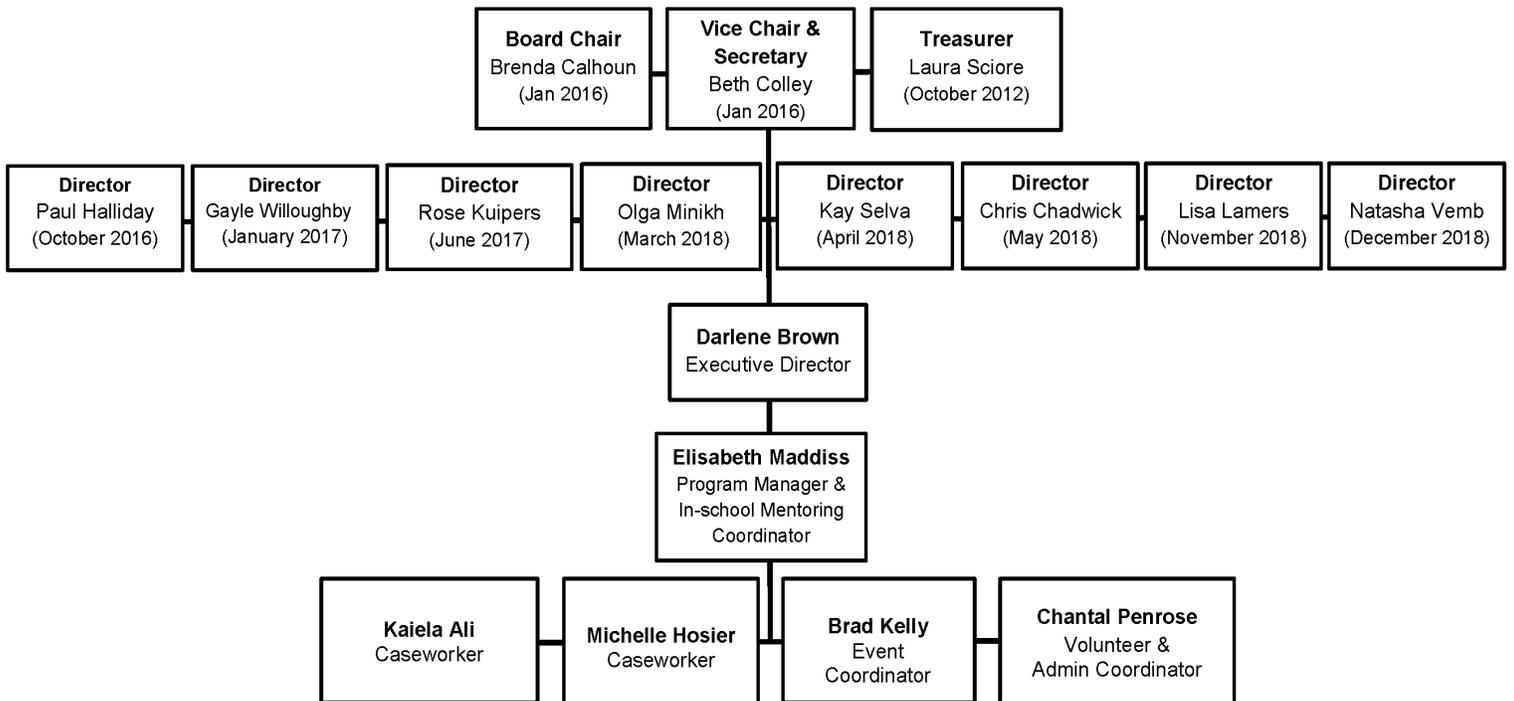
In 2016 our agency was fortunate to receive funding to hire a coordinator to implement an after school program in our community. This program runs in both schools as well as community hubs so more children are able to directly access programming close to home.

Thanks to ongoing funding from Canadian Tire Jumpstart we were able to continue to run this fun filled action packed program to the Clarington children in three different areas. Throughout the 2018 calendar year, 12 volunteer mentors supported 61 Clarington children.



Big Brothers Big Sisters of Clarington 2018 Organizational Chart

Big Brothers Big Sisters of Clarington Organizational Chart 2018



“If you want to go fast, go alone; if you want to go far, go with others.”

~African Proverb

Thank You for Your Support

Big Brothers Big Sisters of Clarington makes a difference in our community by providing children in need with one-to-one and group mentoring services that are proven to help kids stay in school, avoid risky behaviour such as bullying, and grow up to be more civic-minded adults. Thank you to the following individuals, businesses, foundations, and clubs for their generous contributions of \$500 or more during the 2018 fiscal year to support our children's mentoring programs.

Algoma Orchards	Gay Company	OPG Employees—Diversity Team
Black & McDonald	Great Canadian Gaming Corp.	Ontario Trillium Foundation
Borutski, Mark	Greeley	PI Tools
Boston Pizza Bowmanville	Halliday, Paul	RBC Foundation
Break-Away Technologies Inc.	Hooper's Jewellers Ltd.	Regional Municipality of Durham
Calhoun Family	Justin Barry Optical	Rogers
Canadian Tire Bowmanville	Kaitlin Corporation	Rotary Club of Bowmanville
Canadian Tire Jumpstart Charities	Lions Club of Bowmanville	Rotary Club of Courtice - Interact Club
Chanterelle Bistro	Lions Club of Newcastle	Safran Landing Systems
CIMA - Bowmanville	Linvest Homes (Gracefield)	St. Mary's Cement Bowmanville
Clarington Toyota	LIUNA Local 183	St. John, Susan
Commonwealth Mutual Insurance	Masood Vatandoust - Keller	Stevens, Charles and Judith
Continental Currency Exchange	Williams Real Estate	Strike & Phillips LLP
Cooperators, Lisa Lamers Agency	Meridian Credit Union	Syvan Developments
Covanta	McClurg, Jill	Unifor Local 222
CUPE Local 555	Miche Canada	United Way of Durham Region
Deer Creek Golf Club	Miississaugas of Scugog Island FN	Valiant Rental Properties Ltd
Dom's Auto	Municipality of Clarington	VanderDuim Mortgage Team
Durham Mtg Centre—The Henry Team	Northcutt Elliot Funeral Home	Veridian / Elexicon Energy
Enbridge	Ontario Ministry of Education	Via Rail
ESDC—Canada Summer Jobs	Ontario Power Generation	West Jet Cares for Kids Foundation
Fairbrother, Wilma	OPG Employees & Pensioners	Willoughby, Mike and Gayle
Farmers Grow Communities		110 North American Steel

Contributions of time and money mean so much to Big Brothers Big Sisters of Clarington, and we would also like to thank every volunteer, individual and business who started something BIG by giving to our agency.



>> As Canada's leading child and youth mentoring charity, Big Brothers Big Sisters facilitates **life-changing relationships** that **inspire and empower** children and youth **to reach their potential**, both as individuals and citizens. <<

"The greatest good you can do for another is not just to share your riches but reveal him to his own."

~Benjamin Disraeli

Event Report



Big Brothers Big Sisters of Clarington hosted its signature events again in 2018, to help us reach our goal of raising funds for the many children's mentoring programs offered by our agency. Thank you to everyone who participated, attended, sponsored or volunteered during these fantastic events.

Bowl for Kids' Sake: Between February and May, community organizations and local schools joined us for Bowl for Kids' Sake, our largest annual fundraiser. We would like to thank OPG for once again being our event sponsor, as well as everyone else who collected pledges and came out to bowl with us. In 2018, BFKS raised Over \$30,000 in support of our children's mentoring programs.

BIG 3-on-3 Road Hockey Tournament: In May, we closed down part of Clarington Boulevard for one of our newest events, which brought together 33 local teams for a fun-filled day of ball hockey! The tournament raised almost \$12,000 and we hope to continue to grow our expanding divisions.

Spring Food, Wine & Beer Festival: The Spring Food, Wine & Beer Festival was once again held at Newcastle Town Hall, where guests had the opportunity to sample local cuisine and wines. The 18th annual festival raised almost \$10,000 for the children of Clarington.

Golf for Kids' Sake: Once again hosted by the Aecon/SNC Lavalin Joint Venture (Darlington Refurbishment Project), this event was a great success as golfers gathered at Deer Creek Golf Club to enjoy a gorgeous day on the Greens. The event helped raise just over \$40,000.

Once Upon a Time Gala: Guests of this year's gala were treated like royalty and enjoyed a magical evening filled with delicious food and drinks, great music and an exciting silent and live auction. The evening was a tremendous success, raising almost \$50,000 for our agency.

>> Unlocking a child's true potential creates
a future where anything is possible <<

Treasurer's Report

I am very pleased to report that 2018 was another successful year for Big Brothers Big Sisters of Clarington! We continue to see positive growth from our collective fundraising events which resulted in a 7.4% increase over 2017. Grants and corporate donations also saw stronger results, achieving an increase of 10.3%, however, this was mainly due to the Ontario Trillium Foundation. Strategically, as a board, it is essential that we to continue to build on our corporate donations and grants through our community connections.

We must also continue to look at ways to raise awareness and increase contributions through our Monthly Giving Program. This platform will help us work towards a more consistent and reliable cash flow model as there are some vulnerabilities around potential reduction or elimination of United Way funds due to the pending General Motors plant closure.

As we enter into 2019, we are presented with a number of opportunities to consider in terms of the agency operations and efficiencies. It is imperative that we continue to look for ways to reduce expenses while enhancing our overall program. With the strength and commitment of the staff, Executive Director and our board, we are positioned very well to not only achieve but exceed our goals!

Lisa Lamers, Treasurer

Start Something

BIG today



INDEPENDENT AUDITOR'S REPORT

To The Directors of
Big Brothers Big Sisters of Clarington:

Qualified Opinion

I have audited the accompanying financial statements of Big Brothers Big Sisters of Clarington, which comprise the statement of financial position as at December 31, 2018 and the statements of operations, changes in net assets, and of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of my report, the accompanying financial statements present fairly, in all material respects, the financial position of Big Brothers Big Sisters of Clarington as at December 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the organization derives revenue from donations and fundraising, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of Big Brothers Big Sisters of Clarington. Therefore, I was not able to determine whether any adjustments might be necessary to recorded donations and fundraising, excess of revenues over expenses, cash flows from operations for the years ended December 31, 2018 and 2017, current assets as at December 31, 2018 and 2017, and net assets as at January 1 and December 31 for both the 2018 and 2017 years. My audit opinion on the financial statements for the year ended December 31, 2017 was modified accordingly because of the possible effects of this scope limitation.

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of Big Brothers Big Sisters of Clarington in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charges with governance are responsible for overseeing the organization's financial reporting process.

Kevin W. Melnichuk, Chartered Professional Accountant

BIG BROTHERS BIG SISTERS OF CLARINGTON

STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31, 2018

	<u>2018</u>	<u>2017</u>
REVENUE		
Donations	\$ 42,454	\$ 25,404
Grants (Note 5)	67,231	60,946
Fundraising (Note 6)	205,056	198,968
United Way	26,000	26,000
Nevada and Raffle	6,822	5,096
Program registrations and other	26,600	28,510
Rental income	10,433	8,415
	384,596	353,339
EXPENSES		
Amortization	4,919	3,371
Building occupancy	9,924	8,755
Fundraising costs (Note 6)	44,885	49,835
Insurance	7,928	6,013
Interest and bank charges	4,540	3,959
National dues	4,900	5,928
Nevada and Raffle	87	-
Office and general	11,718	8,658
Professional fees	6,943	8,520
Program costs	11,608	13,490
Telephone	1,531	1,496
Travel	2,206	1,751
Wages and benefits	280,131	235,961
	391,320	347,737
SURPLUS OF REVENUES OVER EXPENSES		
(EXPENSES OVER REVENUES)	\$ <u>(6,724)</u>	\$ <u>5,602</u>

The accompanying notes are an integral
part of the financial statements

Kevin W. Melnichuk, Chartered Professional Accountant

BIG BROTHERS BIG SISTERS OF CLARINGTON
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2018

	2018	<u>2017</u>
UNRESTRICTED NET ASSETS		
Balance, beginning of year	\$ 13,529	\$ 4,649
Surplus of Revenue over Expenses	(6,724)	5,602
Externally Restricted - Nevada and Raffle	(4,674)	(93)
Amortization of capital assets	4,919	3,371
Additions to capital assets	(5,627)	-
BALANCE, END OF YEAR	\$ <u>1,423</u>	\$ <u>13,529</u>
<u>EXTERNALLY RESTRICTED - NEVADA AND RAFFLE</u>		
Balance, beginning of year	\$ 2,374	\$ 2,281
Revenue - Nevada	972	96
Revenue - Raffle	5,850	5,000
Direct expenses	(87)	-
Expenditures for programs	(2,061)	(5,003)
BALANCE, END OF YEAR	\$ <u>7,048</u>	\$ <u>2,374</u>
NET ASSETS INVESTED IN CAPITAL ASSETS		
Balance, beginning of year	\$ 183,916	\$ 187,287
Additions to capital assets	5,627	-
Amortization of capital assets	(4,919)	(3,371)
BALANCE, END OF YEAR	\$ <u>184,624</u>	\$ <u>183,916</u>

The accompanying notes are an integral
part of the financial statements

Kevin W. Melnichuk, Chartered Professional Accountant

BIG BROTHERS BIG SISTERS OF CLARINGTON

STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

	<u>2018</u>	<u>2017</u>
ASSETS		
Current		
Cash (Note 3)	\$ 8,988	\$ 3,126
Accounts receivable	20,318	10,117
Prepaid expenses	4,898	9,106
	<u>34,204</u>	<u>22,349</u>
Capital Assets (Note 4)	<u>184,624</u>	<u>183,916</u>
	\$ <u>218,828</u>	\$ <u>206,265</u>
LIABILITIES		
Current		
Accounts payable and accrued liabilities	\$ 8,942	\$ 6,446
Deferred revenue (Note 7)	16,791	-
	<u>25,733</u>	<u>6,446</u>
NET ASSETS		
Net assets invested in capital assets	184,624	183,916
Externally restricted - Nevada and Raffle	7,048	2,374
Unrestricted net assets	1,423	13,529
	193,095	199,819
	\$ <u>218,828</u>	\$ <u>206,265</u>

Approved on behalf of the Board:

(Director)

(Director)

The accompanying notes are an integral
part of the financial statements

Kevin W. Melnichuk, Chartered Professional Accountant

BIG BROTHERS BIG SISTERS OF CLARINGTON

STATEMENT OF CASH FLOWS

AS AT DECEMBER 31, 2018

	<u>2018</u>	<u>2017</u>
SOURCE (APPLICATION) OF CASH		
From Operating Activities		
Surplus (Deficiency) of revenues over expenses	\$ (6,724)	\$ 5,602
Plus expenses not involving an outlay of funds:		
Amortization	4,919	3,371
	<u>(1,805)</u>	8,973
Changes in non-cash items:		
Accounts receivable	(10,201)	(4,147)
Prepaid expenses	4,208	(6,995)
Accounts payable and accrued liabilities	2,496	962
Deferred revenue	16,791	<u>(13,044)</u>
	<u>13,294</u>	<u>(23,224)</u>
From Investing Activities		
Purchase of capital assets	<u>(5,627)</u>	-
Increase (Decrease) in cash	5,862	(14,251)
Cash, beginning of year	<u>3,126</u>	<u>17,377</u>
Cash, end of year	\$ <u>8,988</u>	\$ <u>3,126</u>
CASH DETERMINATION		
Cash	\$ <u>8,988</u>	\$ <u>3,126</u>

The accompanying notes are an integral
part of the financial statements

Kevin W. Melnichuk, *Chartered Professional Accountant*

Thank You

The Board of Directors of Big Brothers Big Sisters of Clarington wishes to extend a very warm thank you to our volunteers, our staff, our sponsors, donors, and supporters.

Because of you, the kids we serve in this community enjoy and benefit from various programs of fun, friendship, adventure and challenge, and they are given opportunities to acquire and develop new skills, raise their self-esteem, and build self-confidence. This in turn helps to prepare them to play a significant role in our local and global communities.

You have assisted in reaching out to touch lives as you lead our children towards a bright and bold future.

Thank you for **starting something BIG** in our community. Your contributions truly mean the world to our kids!

